

Realty DataTrust Corporation (dba VaultWare) has been acquired by MRI Software, LLC, a portfolio Company of Vista Equity Partners

St. Charles Capital acted as exclusive financial advisor to VaultWare in this transaction

VaultWare™

has been acquired by



a portfolio company of



Vista Equity Partners

Based in Scottsdale, AZ, VaultWare is a premiere provider of consumer-focused apartment marketing and leasing solutions for the multifamily market. VaultWare's software helps property managers reach and communicate with apartment hunters online, pre-qualify prospects, and convert applicants into tenants. The company's solutions include the industry's preferred apartment availability and reservation system, industry-focused desktop and mobile websites, the Leasing Tablet™ touchscreen tablet app, and Market Comps, the only automated market survey solution with weekly pricing updates.

MRI Software, LLC ("MRI"), a portfolio company of Vista Equity Partners, is a leading developer of innovative real estate management and investment software solutions for the global real estate industry. The company's software applications and hosted solutions help the multifamily and commercial property industries improve their bottom line and maximize returns on diverse business portfolios.

The acquisition of VaultWare provides MRI's customers with a complete, fully automated lease management solution that tightly integrates into MRI's property management and accounting systems. The combination allows VaultWare and its clients to benefit from MRI's world-class client support and professional services capabilities, award-winning SaaS (Software-as-a-Service) environment, and the additional product investments made possible with a larger organization.

"The marriage of VaultWare to MRI Software completes a big part of the vision I set out for our industry 17 years ago. The rental prospect now has an end-to-end solution, combining our industry-leading reservation system and marketing tools with the superior back-end resident functionality of the MRI property management and accounting package," said Mike Mueller, the founder and CEO of VaultWare. "St. Charles was instrumental in helping VaultWare to navigate through the deal process and was critical to us achieving a successful transaction outcome."

Legal counsel for VaultWare provided by Dan Mahoney and Jeffrey Scudder, [Snell & Wilmer, LLP](#).

St. Charles Capital provides expertise in mergers and acquisitions, raising private capital and financial advisory services for middle-market companies nationwide through four specific industry focus groups: diversified industries, financial institutions, healthcare and technology.

St. Charles Capital Technology Team

Michael C. Franson, President and Managing Director

Douglas S. Robinson, Managing Director

Adam T. Haynes, Managing Director **

Joseph A. Radecki, Managing Director

David J. Bluth, Vice President **

Zachary P. Sanders, Senior Associate

Jim C. Williams, Associate**

Jonathan S. Cooper, Associate

Stephan T. Tuchfeld, Senior Analyst

Leslie B. Tillquist, Analyst

Molly K. McMahon, Analyst**

** VaultWare deal team