

**Healthcare Services Company**

**Overview of the Company**

The Company, headquartered in the Western United States, is a leading regional wellness and preventative healthcare services provider focused on weight management and client care services.

**HIGHLIGHTS**

- Financial recapitalization
- Opportunity for increased upside potential
- Access to additional capital

St. Charles Capital is located in Denver, Colorado and provides financial advisory services, including merger and acquisition, private capital raising, and financial valuation services

**The Business Situation**

The Company has posted impressive growth for the last several years, and has established a reputation in its markets as the preeminent provider of weight management and client care services. The management team of the Company sought to acquire the controlling interest of outstanding common shares held by the Company’s non-operating shareholders in order to more aggressively pursue a number of strategic alternatives.

**The St. Charles Capital Solution**

After speaking with the Company’s management team, then minority shareholders, about their business objectives, St. Charles conducted an analysis of the Company’s strategic alternatives and advised that the Company seek debt financing in order to acquire the outstanding shares held by the Company’s non-operating shareholders.

The Company selected St. Charles to serve as its exclusive financial representative in the arrangement of financing and ultimate recapitalization of the Company. St. Charles orchestrated and completed a full marketing process on behalf of the Company, contacting and positioning the Company to a wide array of potential lending institutions across the capital spectrum, and managing a competitive bidding process. Upon the selection of a finalist, St. Charles managed a comprehensive due diligence process, identified potential syndicate participants, and negotiated the business points and structure of the final credit agreement on behalf of the Company.

**The Result**

St. Charles Capital is pleased to announce the recapitalization of the Company. The capital for the recapitalization was underwritten and led by Vectra Bank of Colorado. United Western Bank was a participant in the financing. Through this transaction, the Company’s management team successfully acquired the controlling interest of outstanding shares held by the Company’s non-operating shareholders. As 100% owners, management is pursuing a number of strategic growth objectives.



St. Charles Capital, based in Denver, Colorado, provides expert mergers and acquisitions advisory, private capital raising, and financial advisory services to middle market companies across the United States. St. Charles’ healthcare industry practice advises healthcare organizations nationwide, with a special focus on serving the needs of clients located in the Rocky Mountain West.

For additional information, please contact Monica Liley Skok at 303.339.9099 or mskok@stcharlescapital.com.